

Spring 2024

News for turfcare and grounds management professionals

# NEWSLINES



40 years of working together



## 40 YEARS OF WORKING TOGETHER



For 40 years, Reesink UK and The Toro Company have worked together for excellence in turfcare.

**From the beginning the two businesses' visions and hopes for the industry have aligned and they have worked tirelessly demonstrating their long-term commitment to the development of the turfcare industry.**

Together, they've provided customers with the equipment needed to do the best job possible in turf and lead the way in delivering new, revolutionary technology to the market. They've recognised the best greenkeeping talent in the country, furthered careers and provided unmatched educational opportunities. Working in partnership, they've founded and sponsored awards and consistently shone a light on those working across the UK to create the best fine turf, sports surfaces and green spaces they can.

Toro and Reesink consider it an honour to work together to create opportunities and support initiatives to recognise the skill required in this industry, promote progression and ensure the future of turf management is bright.

Here we speak to Amy Dahl, vice president of international business at The Toro Company, about what she believes the reasons are for the longevity of the relationship.

**Why do you think the relationship has lasted this long?**

From the very beginning, the relationship between The Toro Company and Reesink UK (prior Lely UK) has been based on a mutual passion for serving our customers, building long-lasting relationships based on trust and integrity, and the desire to establish and maintain Toro as the leading brand for golf, grounds and turf in the UK and Ireland.

**What it is that makes it a good partnership for customers?**

The key to a successful, in this case, 40-year partnership, is mutual trust and respect, open and honest communication, and focusing on what really matters - providing the right solutions and service to our valued customers.

**What are the attributes Toro looks for in a distributor?**

There are several key attributes that we look for in a distributor such as knowledge of and passion for the industry and market and a competitive edge to win share, a keen understanding of the needs of our customers and an unwavering commitment to delivering high end customer satisfaction, and financial strength to continuously invest in and grow the business and its people. Of course, having the best leadership, sales force and customer care teams goes without saying.

**How does Reesink align with these?**

Over the years, Reesink UK has delivered on these attributes and the proof is our premier market position derived from many satisfied customers across the UK and Ireland. ■

“ Toro is a progressive company that is continually innovating and it's those characteristics that align so well with Reesink's. 40 years is a milestone worth celebrating, especially in terms of working closely together in a continually changing marketplace. Being mutually focused on growth and progress, supporting new initiatives and ways of working and helping our customers is what sees us reach our ruby anniversary with great pride.

**Alastair Rowell**  
Managing director, Reesink UK

As a valued Toro partner for four decades, Reesink UK has thrived on our shared commitment to long-standing relationships and superior customer care. Over time, their exceptional teams have helped us achieve the premier standing as the trusted market leader in the UK and Ireland that we mutually enjoy and never take for granted. We are excited to celebrate our shared past and look forward to a very promising future.

**Amy Dahl**  
Vice president of International Business  
The Toro Company



# TORO PROCORE 648s

By James de Havilland

## Pedestrian coring a pleasure



Over a decade ago, Toro introduced the ProCore 648 pedestrian corer. Among its key features was the smooth operation of its 1.27m wide coring unit, this balanced six-crank corer accepting the full range of Toro Titan tines in each of its six tine heads. And now any accessory offered to fit the existing 648 models will work with the 648s too.

What is different is the latest ProCore 648s is even easier to use than its predecessor, with much of this relating to the electronically controlled drive. This clever system links the 674cc twin-cylinder petrol engine to the hydrostatic drive to ensure the forward speed is consistent and exactly matches the output of the coring head. An uneven green should have the holes punched into it at the same spacings, regardless of changes in slope.

In operation, another neat development is the ability to up the travel speed when turning the unit between passes without then having to worry that the working

speed will be upset. All you have to do is raise the corer out of work and then press one of the pair of pads on the handles to up the speed. When aligned for the next pass, lowering the unit into work will revert to the correct operating speed, this being fixed to ensure consistent accuracy.

There is an option in the InfoCentre to switch off various features, but one that few will want to tamper with is Delayed Mode.

This simple system has two advantages. First it 'automatically' raises and lowers the corer at the edge of the green or at a point where you want it to start working. Second, the forward speed of the machine is set at the working speed. This means you do not lower or raise the corer at the wrong speed, which helps to eliminate oval holes and turf tear at the start and finish of a run.

Setting up the ProCore 648s to work with different types of tines and working depths is simplified. It takes longer to describe the set-up process than to

actually do it, but in broad outline the procedures are controlled via the InfoCentre. Taking calibrating the working depth as an example, this is achieved by:

- Manually lowering the two outer tine banks
- Entering the calibration mode on the InfoCentre
- Select Teach Ground Height\*
- Select Calibration engaged
- Select Lowering Head. Press OK as soon as the outer tines tips touch the ground
- Select Calibration complete. Job done

In practice, doing the job the first time you may struggle to see when the tines touch the ground, but you only need to go through the process a couple of times to find it simple. Tine wear and adjusting the corer to accommodate is a faff, but with this system most will be more inclined to carry it out.

There are other neat little features tucked away in the InfoCentre display, such as inputting the tine type and size fitted plus the selected working depth, so an operator knows exactly what the machine is set up to do. You don't need a manual to set the machine up once you know the basics but, if you do, a QR code decal on the machine enables this to be accessed via a tablet or smartphone.

Other details to note are the operator handle 'floats' to suit the operator and in storage can be locked up vertically to save space. The full width control levers enable the unit to be worked with one hand and the steering lock has been increased to allow tighter turns.

Wheel scrub should not be a problem as the electronically controlled drive monitors the speed of the all-wheel drive system to ensure all three wheels speed is coordinated. Throttle settings are done via a rocker switch, with a cruise control setting allowing a faster pace for transport.

With thanks to Dougie Mac Gregor, head greenkeeper, Oxford Golf Club. ■

\* A setting in the system to tell the machine where the bottom of the tine is relative to the tine head so it can adjust its working depth to match the required depth put into the info centre settings. This ensures you are always working at the desired depth even when using worn tines.



A low operating weight and the corer running behind the smooth tyred wheels ensures the ProCore 648s can be used on the most sensitive of greens in less-than-ideal conditions. A mowing pass over the solid cored green saw it back in action in no time.



With Delayed Mode, the corer can be set so it is lowered into work just at the point where the front wheel meets the edge of the green.



The operator can turn around to work in either direction, the corer's working speed being fixed to suit the application. The handle is free to float making it easier to work over undulating ground.



Setting the tine working depth is simple: select Teach Ground Height on the InfoCentre.



Lowering the two outer tine banks.



Delayed Mode works when raising and lowering the corer into work.



The technology of Delayed Mode eliminates the risk of producing 'oval' holes at the start of the run.



Tines and spacing data will be shown in the InfoCentre.



Toro QR code provides access to the operator's manual.



This is what really counts. Delivering evenly spaced corers at the same depth across the worked area.

## TORO PROCORE 648s FIRST IMPRESSIONS

The 's' added to the ProCore 648s is perhaps the smallest name change possible, but it is one that makes a big difference to working the machine.

The ProCore 648s is easier to set up and even better to operate than its well established, much loved 648 predecessor. Who'd have thought a lower caps s could make such a difference.

Among numerous refinements one that stands out is the Delayed Mode. Skilled operators may not think this feature is a big deal until they try it. In brief, this setting ensures the corer engages the ground where you want and at the full working forward speed. This eliminates the chance of dropping the corer into the ground just that little bit too soon and with it eliminates the chance of producing 'oval' holes at the start of the run. It also works at the other end, lifting the corer out just where you want it and again at the right speed to prevent the last part of the run risking turf tufting.

Summing up, the ProCore 648s makes the life of the operator easier. Calibrating the working depth is a doddle and achieving a consistent hole pattern, at both the start and finish of the run, is eased by the new Delayed Mode. Add improved controls and simplified settings to set the throttle and this model makes pedestrian coring a pleasure.



Hybrid **£220**  
Diesel **£331**

Monthly cost

**£111 Savings**

Hybrid **£2,639**  
Diesel **£3,977**

Yearly cost

**£1,338 Savings**

Hybrid **£13,196**  
Diesel **£19,886**

5 Year cost

**£6,690 Savings**

## WORKING OUT THE COSTS IS NOW EASY THANKS TO TORO

In the last issue we covered the true cost of ownership of electric turfcare machinery and while there was a way to calculate the figures, it needed to be done manually.

Now, thanks to Toro, there's a way to compare operating expenses of alternative energy powered models in seconds.

Analysing costs including recommended maintenance (labour and parts) as defined in respective service manuals in addition to estimated respective fuel/electric power consumption, gives an accurate idea of savings choosing a sustainable machine can bring.

We ran a battery-powered ride-on mower, an electric pedestrian mower and a hybrid ride-on mower through the cost calculator. As you can see above, the total savings for the hybrid

Reelmaster 5010-H over five years are in the thousands and that more than balances out the discrepancy of buying hybrid in the first place. But how does this translate to fully electric?

Using the Greensmaster eTriFlex 3370 electric riding greensmower over five years you will save £10,153 compared to its diesel equivalent. And choosing the eFlex 1021 electric pedestrian mower brings in a saving of £4,873 over five years. So, as you can see there are big savings to be made.

Talk to your local Reesink rep or Toro dealer for further information or to price compare other models! ■

**Toro Workman MDX Lithium ↓**  
A smooth, sustainable ride delivered with power for the big jobs too.



“  
The Toro Workman MDX Lithium is the battery powered version of the customer favourite diesel mid-sized utility vehicle. It delivers the same payload, trailer towing capacity and comfort the original Workman MDX is known for but in a new and sustainable package.”

Jon Cole  
Divisional business manager - Turfcare



DISCOVER MORE!  
→



## MACHINE FOCUS WORKMAN MDX LITHIUM

ELECTRIC  
UTILITY

For decades, the Toro Workman line-up has set the standard for tough and hard-working utility vehicles. The Workman MDX Lithium is no different. It delivers the same strength and durability you've always relied on with all the benefits of lithium-ion battery technology.

Powered by Toro HyperCell batteries, the proprietary, patent-pending lithium-ion technology, the MDX Lithium matches the payload, towing capacity and comfortable ride that greenkeepers have come to know in the diesel-powered Workman MDX.

The batteries are optimised to deliver exceptional continuous runtime with a distributed Battery Management System (BMS) that improves performance for optimum reliability and longevity, meaning your utility vehicle can now run as long as your team.

And there's no need to keep track of a charger - it's already onboard. At the end of a long workday, the onboard charger conveniently plugs into a standard 120v wall outlet and fully charges overnight.

With the highest total payload capacity in its class and commercial-grade durability, the productivity of this machine can be relied on for years to come.

An extended front frame provides additional leg room to enhance the SRQ (Superior Ride Quality) for operators, also combining a coil-over shock absorber suspension design with the Active In-Frame™ twister joint. The result? A decrease in operator fatigue and an increase in productivity.

The Toro Workman MDX Lithium takes a utility vehicle that has been trusted by greenkeepers and course managers for more than 20 years and brings it into the age of electrification. ■

### Specification

**Battery:**  
Toro HyperCell

**Cargo bed capacity:**  
1,250lbs (567kg)

**Charger:**  
On-board high efficiency 1200W smart charger.

**Ground clearance:**  
Front: 10" (25.4cm) Rear: 7" (18cm)

**Ground speed - forward:**  
16mph (25.75kph) standard, adjustable from 5-19mph (8-30.5kph)

**Height cab installed:**  
79.2" (201.1cm) canopy installed: 79.5" (201.9cm)

**Product length:**  
121.1" (307.5cm)

**Towing capacity:**  
400lbs (182kg) trailer, 50lbs (23kg) tongue weight with standard hitch. 1,200lbs (544kg) trailer, 100lbs (45kg) tongue weight with heavy-duty tow hitch

## REESINK ROUNDUP

The latest news from Reesink UK and its product line-up for turfcare and grounds management professionals.

### STAR Five star experience at Rustington



Reesink's Peter Cornwall, left, and Rob Hill, manager at Rustington Golf Centre, with five new Sirius 2 Pro luxury golf buggies from STAR EV.

Providing premier standards at practical prices is the name of the game at Rustington Golf Centre, which is why it opted for a new fleet of five Sirius 2 Pro luxury golf buggies from STAR EV.

Rob Hill, manager at the multi-purpose venue in Angmering, says: "We knew straight away they'd be a draw to the centre, that people would see them and want to use them. With alloy wheels and premium seats, they just look luxury. And we were right, since the buggies were delivered we've seen a considerable rise in the number of rentals already. We have members taking them out on the course, which they rarely did before."

With STAR golf buggies, Rustington Golf Centre can provide a five-star experience without the associated price tag. Rob says: "It's about giving our customers a luxury experience at an affordable price. We are a site for everyone. It's very much about having fun and getting these buggies are a part of that."

The lithium-ion battery, standard across all STAR EV Capella and Sirius vehicles, falls in line with the centre's new ethos and commitment to electric over diesel.

"As a centre, going electric is everything to us. If there's the option for a more sustainable piece of equipment, we're going to go that route every time, which is why we're looking into using electric machines across the venue from our buggies to our mowers," says Rob. ■

### TORO Savings in efficiencies for Barton



Toro Lynx Central Control System, Infinity and B Series sprinklers and all new pipework across Barton-on-Sea Golf Club's 27 hole course is bringing huge savings in efficiencies.

Situated on the coastal cliff between the counties of Dorset and Hampshire, Barton-on-Sea is a true links course in a windy and exposed location and needed an efficient irrigation system to help control the elements and safeguard the course against Mother Nature.

Opting for full course coverage including fairways for the first time to combat increasingly warmer weather, more regular heat waves and less precipitation every year, course manager Jon Worrall (pictured) says: "We needed to be able to pinpoint coverage, apply product to specific areas, water it in and be more efficient with our water application."

"It was only an extra 15 percent cost to extend the system to include the fairways which is money well spent to keep them healthy and maintain the traditional links effect. With it we basically do what the weather used to do for us and put a thunderstorm's worth of water down once a week. That does the job."

The efficiency of the system was noticeable straight away: "Previously it

was taking us seven to eight hours a night to water the greens, tees and approaches, now it takes us one hour."

The results from the new irrigation have been noticeable to all, especially the 1150 members, says Jon: "Previously it was too stressful and damaging to cut the grass across the course too low, but with the grass healthier and stronger we've been able to make some significant reductions in cutting heights across the board - the greens are finally at 3mm - and the members are delighted with the improvements in presentation and play."

The efficiencies don't end there, Jon confirms his use of herbicides, wetting agents and turf feed is going further: "There's far less wastage," he says. "It's hard to think of an area where this system hasn't made us more efficient." ■

**"We get more coverage with this system and can irrigate a far bigger area with less water. It's working out to be 30 percent more efficient."**

Jon Worrall  
Course manager



SEE HOW  
TORO  
DID IT!



**"The circulation and improved oxygenation of the water has massively improved. I think it's the best it's potentially ever been."**

Jim Clements  
Pinewood site manager and scout leader



### Lake reopened thanks to Otterbine



Otterbine's Air Flo 3 underwater 'bubbler' diffused aeration system is the safe solution for Pinewood Scout Centre in Croydon, bringing its lake back to life and reopening it for water sports after a period of closure due to poor water quality.

Jim Clements (pictured), site manager and scout leader, explains: "The water temperature was high, levels were dropping and conditions were perfect for an algae bloom. It went toxic very quickly and the lake had to be shut. We couldn't do any activities until I was able to get it back under control."

The best way to prevent algal blooms is to increase oxygen levels in the water, and Otterbine has the highest Oxygen Transfer Rates on the market - a key factor in Jim's choice.

Jim was after two key things: a system that is safe and can access the bottom of the lake to increase circulation and oxygenation. Otterbine's Air Flo 3 aerator ticked both boxes.

Otterbine's Air Flo 3 is an underwater 'bubbler' diffused aeration system designed to aerate and circulate the water without disturbing its natural surroundings. But best of all for Jim and the scouts at Pinewood, is that the diffuser requires no electricity or moving parts near the water which makes the system entirely safe for swimming and for all of the centre's water based activities. As Jim confirms: "There's absolutely nothing in the water that could pose a risk to people using the lake."

Since installing the Air Flo 3 system, Jim says: "The circulation and improved oxygenation of the water has massively improved the quality in terms of clarity. I think it's the best it's potentially ever been. We're seeing a lot more fish and amphibians in the lake, and the marginal plants are all really thriving too." ■

### TORO Bunker work for Toro at Lewes



Course manager Tim Brewster, right, and Reesink's Peter Cornwall.

East Sussex-based Lewes Golf Club brought in a small but mighty fleet of Toro machinery to help with its winter development project, the first goal of which was to recondition eight of the club's 11 bunkers.

When it comes to turfcare machinery, course manager Tim Brewster, knows he can rely on Toro's extensive range of mowers and utility vehicles. He's of the view that it's important to work with the best when looking after a course steeped in history: the work never stops.

Although Tim's relatively new to the club, he has big plans to execute this winter. Fortunately, Toro is on hand to help - Groundsmaster 3500 and 4500, Reelmaster 3575, TriFlex 3420, and Workman HDX - with the assistance of Reesink.

"In total, we have 11 bunkers," says Tim. "Last year, we revamped three, so that means eight more to do this winter. While we're a relatively small team, it's a fairly big job. However, with the new Workman HDX, we're now best placed to complete it."

"As the name suggests, it's a total workhorse," he adds. "We can put a top dresser on it, load it up with sand and top-up bunkers with ease."

On top of the club's new fleet, Tim also runs a 12-year-old Toro tees mower, which he argues still performs like it did on day one.

Tim's quick to praise Reesink's help with finding the right machinery for the club. Over 125 years old, Lewes Golf Club is a varied, downland course; players need to think their way through each tee. "Every green is different," Tim reveals. "Some are built on clay; others have four inches of root zone and chalk or a ballast mix of soil and sand."

"The diversity makes it interesting for golfers," he continues. "But it also affects how we look after the course. Each green dries and drains at different rates, so we have to treat each on an individual basis. It's a unique groundskeeping experience."

"Reesink's advice and customer service throughout the process was fantastic. When we started looking for a new fleet, we came up with a checklist that covered various factors (quality, fuel consumption, and comfortability, for instance) and we sampled lots of brands from various retailers. Reesink and Toro came out on top!" ■

## REESINK ROUNDUP



### Sustainable solution for RHS Wisley



Otterbine was chosen to create a new atmosphere and beautiful place at The Wisley for visitors to enjoy and relax.

#### RHS Garden Wisley in Woking has chosen Otterbine to provide its flagship garden with sustainable irrigation.

Otterbine's 25HP Polaris Giant Fountain was installed as part of the Royal Horticultural Society's project to create a new rainwater capture lake, providing great quality irrigation to one of the largest plant collections in the world seen by around a million visitors each year.

Harvesting rainwater supports the conservation of water, but the water must be good enough quality to use which is where Otterbine's 25HP Giant Polaris fountain steps in.

Matthew Pottage, curator of RHS Garden Wisley, explains: "The Giant fountain is installed in our new lake which is connected to our garden irrigation system. The lake collects winter rainwater for summer irrigation and the Otterbine aerating fountain makes the water good enough to use."

Otterbine's fountains have the highest oxygen transfer rates in the industry and the Polaris is the brand's largest floating fountain. The geyser-like spray throws water droplets into the air where they attach to oxygen molecules that are absorbed into the lakewater.

Matthew says: "The lake is designed in an ornamental fashion and the fountain's visual beauty and the fact that it muffles noise disruption from a nearby road helps bring a sense of theatre and peace to the space."

The unique launching system of the Otterbine Polaris Giant fountain eliminates the need for cranes during installation in most applications, despite its size. Miles Water Engineering was responsible for the build of the lake and the subsequent fitting of the fountain. "The whole thing was easy and efficient. We are very grateful for that," Matthew comments. ■

### TORO Cost savings at Toot Hill Golf Club



Course manager Tom Cook, centre, with Reesink Richard Freeman, centre-left, and the Toot Hill Golf Club greenkeeping team.

For 10 years, Toot Hill Golf Club has been a committed Toro user. While the cost of doing business has continued to rise in all kinds of industries over that time; course manager, Tom Cook, has ensured the kit at Toot Hill Golf Club has evolved to mitigate burdensome and fluctuating expenses by, most recently, acquiring a mix of hybrid and all-electric Toro mowers and utility vehicles.

"Toro is built to last,"

Tom remarks. "I've always said Toro cuts a lot better than other brands, and for longer - which is important when you think about the total cost of ownership in our current economic climate."

Because of the loyalty Tom has for the brand, when the time came to renew Toot Hill's fleet in the most cost-effective way, it was only ever going to be Toro. "Included in the order was Toro Reelmaster 5010-H hybrid fairway mower, which was a direct response to the rising cost of petrol and diesel," explains Tom.

As the industry's first and only reel mower with a true hybrid drive system, the 5010-H pairs a Kubota 24.8hp diesel engine with an in-line motor generator and a self-recharging 48-volt battery pack. Together, they make up Toro's patented PowerMatch hybrid power system - an effective remedy

for high fuel costs and troublesome leak points.

"When compared to diesel-powered alternatives, the hybrid option was very similar in price; however, in the long-run when you factor in the total cost of ownership, rising fuel costs will make the 5010-H a much more economical option," Tom comments.

"As for performance, it's a great machine: it cuts very well, especially along the many undulating fairways we have here at Toot Hill. They're no trouble for the 5010-H!"

In a similar cost-conscious vein, Toot Hill Golf Club has also acquired two models of the Toro Workman GTX. Powered by lithium-ion technology, Toro's flagship grounds and turf crossover vehicle has been built from the ground up to deliver hours of high-end performance at just a fraction of the cost.

"There's the diesel cost-factor again, but also the electric motors are much quieter and that's something the team has really enjoyed with the utility vehicle; no more headaches and you can get out much earlier in the morning," Tom concludes. "If the team's happier, I'm happier! Saving fuel costs on top of that is a bonus." ■

As with any utility vehicle, its primary job is to make life easy around the course, and the Workman GTX does just that.

Peter Smith  
Head greenkeeper, Bathgate Golf Club

### TORO Taking care of roughs and smooths



Bathgate Golf Club in West Lothian has taken delivery of a new Toro Groundsmaster 4300 (pictured) rotary mower for the roughs and a used-certified Toro Workman GTX electric utility vehicle from our ReeOwn scheme to aid the smooth running of the course.

The Workman GTX brings electric power to the club in the most sustainable of ways having had a life before Bathgate at another club.

Found through our ReeOwn scheme, which sees clubs able to access the best used Toro machinery available in the UK, it has been through a multipoint check by trained technicians at our Scotland branch and came with a comprehensive 12-month warranty.

Head greenkeeper Peter Smith says: "The machine had very few hours on it and had been thoroughly checked over by the Reesink team so what we got felt like new really. It was an incredibly reasonable purchase and more economical than buying a new diesel/petrol machine.

"As with any utility vehicle, its primary job is to make life easy around the course, aid its smooth running, and it does just that, equal to or exceeding its diesel/petrol counterpart."

Coinciding with the Workman was the arrival of a Toro Groundsmaster 4300 rotary rough mower. Cutting the rough grass at the club can be challenging as the total area comprises the largest span of turf to maintain and typically houses the most obstructions such as trees, bushes and bunkers so there's some work to be put in especially when being used daily as is the case here.

Peter articulates that the Toro Groundsmaster 4300 has been delivering on all fronts: "This machine has been going out daily since it arrived in June and we're really impressed with the quality of cut, the finish it leaves behind and the speed with which it gets the job done". ■

### RUSSELLS Dealer spotlight



From left Mark Willerton with the dealership's two other grounds care division managers Karl Green and Mark Lowe.

Russells Groundcare operates from three sites covering the four counties of Yorkshire, Lincolnshire, Nottinghamshire and Derbyshire. It was appointed a Toro service centre in 2000 and given full dealer status for the Toro product range in 2005. Here Paul Russell, CEO and Mark Willerton, grounds care sales manager, bring their insights of the industry.

What have been/are the biggest changes in the industry (apart from COVID)?

Climate change has seen mowing season extended way beyond the traditional March to October meaning there's no quiet time and demand for machinery is virtually year-round. Things like winter servicing is condensed from five months to a few weeks.

Are you seeing a demand for green/eco-friendly machines?

Yes, from battery-powered hand-held equipment such as trimmers and hedge-trimmers replacing traditional 2-stroke petrol products to golf courses opting for hybrid or full electric mowers for reduced noise and fewer risks of oil leaks. Local authorities have targets to meet in reducing carbon emissions and electric utility vehicles and mowers play their part in achieving these targets.

What would change the industry for the better?

A national apprentice training scheme supported by OEMs and distributors to help bring new blood into the industry.

What are your customers looking for from their turf care machinery?

Customers are looking to extend the life cycle of their equipment, driven in the main by rapid and substantial increase in prices over the last few years. This means total cost of ownership is becoming a decisive factor which is where the Toro product really scores with build quality, longer service intervals, ease of maintenance and strong residual values.

What are changing market perceptions of turf care machinery?

The need for improved productivity and the willingness to explore and invest in new autonomous technologies driven by the difficulties in recruiting and retaining staff.

How do you see the future of the industry and your role in it?

The future looks challenging with the shortage of labour, substantial increase in costs of machinery since COVID and increased interest rates. Our role as a dealer is to be proactive to help find customers ways to solve these problems including autonomous or more productive machines to help overcome labour shortages and provide innovative finance solutions coupled with first class aftersales service to minimise costly downtime. ■

READ MORE  
→





# HAT TRICK FOR TORO AT MIDDLESBROUGH FC

## Toro Lynx LAC, Infinity and B Series sprinklers make a winning combination.

Four pitches at Middlesbrough Football Club's training ground at Rockliffe Park are seeing the results from improved accuracy, full coverage and powerful control from a new Toro irrigation system.

According to Jack Cunningham, senior grounds supervisor, the growing-in process was the best it's ever been, management and players, including the first team, have nothing but good feedback and the problems caused by having a windy site have become a thing of the past.

The club invested in the Toro Lynx LAC control system, 54 Infinity sprinklers and 74 B

Series sprinklers with Turf Cups in phase one of a project which will, in time, see another two pitches follow suit.

Jack says: "We've never had this level of consistency. The LAC system and being able to control the water application with pinpoint accuracy from a desktop or mobile device is a game-changer."

Continuing Jack says: "The B Series trajectory settings are easily altered to counteract the wind and achieve consistent coverage. We love how using the back nozzle doesn't affect the front nozzle and how we can use the same set of parts for the perimeter

and in-field sprinklers. It makes life really easy."

As expected a highlight of the Infinity sprinklers is that they're top accessible: "Being able to take the top off, which is easy by the way, change the decoders, alter trajectories, all without having to dig the heads out and risk damage to the turf is very very good," Jack explains. "On top of that, it's possible to turn the sprinkler by hand and not damage the gearing."

Jack concludes: "Using the moisture control I put the water where I want it, in the quantity I want it, which means it's not just the grow-in which has been the best

ever but the subsequent maintenance of the quality of the playing surfaces." ■

“ Getting the surfaces ready for day-to-day training now is easy.

Jack Cunningham  
Senior grounds supervisor

## THE LAST TEE...

### Student awards captured!

See the winner of the Toro Student Greenkeeper of the Year Award, Michael Russell, assistant greenkeeper at Ormskirk Golf Club in West Lancashire and winner of the Young Award, Daniel Martin, first assistant greenkeeper at Farleigh Golf Club in Surrey crowned at the event.

CATCH  
THE  
ACTION  
→



### Toro at The Open

A 2023 highlight was providing support and a fleet of Toro machines for The Open at Royal Liverpool.

With a focus on battery power for the greens, tees and surrounds, we caught up with links manager James Bledge and went behind the scenes as preparations took place for the historic event.

BEHIND  
THE  
SCENES  
→



### Record year at BTME

It was a record-breaking year at BTME as we debuted four new equipment launches from Toro.

Never had there been so much come at once from Toro. There was a strong electric theme with the eProStripe, Workman MDX Lithium and new Toro Vista passenger vehicle and new technology came in the form of Toro's GeoLink precision spray system.

If you missed us at the show, you can catch up by contacting your Reesink rep!

## GET IN TOUCH

For turfcare machinery, irrigation and water aeration products:  
Reesink UK, 1-3 Station Road, St Neots, Cambridgeshire PE19 1QF  
T: 01480 226800 . E: info@reesinkturfcare.co.uk . W: reesinkuk.co.uk

